

DOWNER & ASSOCIATES MOVES TO SACHEM VILLAGE

Benton Downer of Downer & Associates bought the building at 909 E. Market Street in 1991, and located his office there. Since then, Downer has grown to become one of Charlottesville's premiere commercial real estate brokerage firms. But as a growing business, Downer was in need of additional space, as did the City of Charlottesville, a tenant at 909 E. Market Street. So after nearly 20 years at the downtown location, Downer & Associates has relocated to 1414 SACHEM PLACE, in Suite 2. The office fronts Whitewood Road, just one block from Albemarle High School.

"We had simply outgrown our space," Benton said. "The City is now leasing our old space, and we are delighted with our new location.

For one thing, parking is no longer a problem.

The new office also has about 50% more space, including a full size conference room."

"This is also more centrally located," Benton added. "We are just a block off Hydraulic with quick access to Route 29 North as well as the 250 by-pass and I-64. We miss our friends downtown, but this puts us closer to the 29 North corridor where we have been doing a lot of business in recent years."

The Downer & Associates team is also expanding, with John Pritzlaff now on board.

John is a Hampden Sydney graduate, having worked recently in the Atlanta and Greensboro, NC markets. "It's great to be back in Virginia," John said. "My grandmother lived in Ivy, and I went to school about an hour from here. I really love Charlottesville and this part of Virginia, plus the business climate is much better here than in many other parts of the country."

"We are happy to have John with us here at Downer & Associates," Benton stated. "He brings lots of energy and fresh, new ideas to our firm."

In addition to Benton Downer and John Pritzlaff, the Downer team consists of Bill Downer, Mason Graham, Kelly Downer, Carolyn Betts, Amoret Brugiére and Lisa Zangla.

Helping companies buy, sell, and lease real estate is the business of Downer & Associates. For the past 30 years, Benton Downer, the

Principal Broker, has dedicated himself and his company to help businesses become successful and help Charlottesville become a better place to live.

Since the company was founded in 1998, the commitment has always been: "To be the best commercial real estate company in Central Virginia on customer service and satisfaction".

"I believe that a very high level of personal service is still possible in this business. We are a local company that is built on dedication to our customers and this community" Benton noted.

Downer & Associates has generously given their time and resources to different area churches, the SPCA, Stone-Robinson school, Westminster Canterbury Health Center; and local charities like the Alzheimer's Association, MS Society, Charlottesville Free Clinic, City of Charlottesville Local Services, and Virginia Home for Boys and Girls.

Benton is a past president of the Charlottesville Area Association of Realtors and has worked tirelessly for the Charlottesville Area Association of Realtors' Workforce Housing Fund since its inception.

Downer also supports the Free Enterprise Forum, the Thomas Jefferson Area United Way and the Laurence E. Richardson Day of Caring. Recently, Downer & Associates was a tent sponsor for the Pink Ribbon Polo Match, and several employees regularly run in the Charlottesville Women's 4-Miler to benefit breast cancer research.

For any commercial real estate needs, stop by the new location of Downer & Associates in SACHEM VILLAGE or call 434-296-0545. The company web site is www.downerandassociates.com.



DOWNER & ASSOCIATES NOW LOCATED
AT 1414 SACHEM PLACE, ONE BLOCK
FROM ALBEMARLE HIGH SCHOOL